Introducing: SPS SAFE
The innovated, fail-safe
battery replacement cabinet
that keeps your clients
up and running and
you looking like a hero!



# SPS SAFE Stored and Fully Energized The only fail-safe battery back up





The SPS SAFE Cabinet System pictured above with and without doors.

See back-page for technical specs and features

Stationary Power System's SAFE (Stored and Fully Energized) Cabinet System is the smart solution for rapid response to battery failure. With the fail-safe SAFE, precious downtime is reduced to just minutes with this portable, self-monitoring, float-charged battery-backup, cabinet system.

# When they need it now, it's in-house!

SAFE's built-in battery monitoring control panel features an AC in-line fuse and a Power On and DC charging indicator lights. This feature guarantees fully charged replacement batteries...always!

# SAFE saves your time, money and reputation.

A SAFE investment can dramatically reduce the need and expense of sending or re-sending your service technicians out to a customer for single battery replacement. And, it eliminates the need to jump out batteries for long periods of time, and the cost of shipping. Most importantly, SAFE's ability to immediately correct a battery failure is priceless for maintaining a stellar brand reputation.

# Years of solid battery performance and good client relationships can be wiped away with just one battery failure.

Unfortunately batteries tend to fail just when customers are making decisions about their next major battery purchase~ typically near the end of the batteries life-cycle span. A costly failure at this time could possibly steer your client to purchase from another manufacturer even though your batteries had performed flawlessly through their calculated life cycle.

## Battery failure...no problem with SAFE on site

A SAFE Cabinet System provides on-site, six fresh batteries for immediate and easy installation. Keeping your clients data center up and running and making your brand look awesome!

# How does it work? Unlock and roll!

SAFE is a portable and self-contained workstation. The control handle easily steers the cabinet, while the braking device allows for seamless navigation and control in even the most difficult site locations. Parking the cart is effortless, simply come to a full stop and lock!

But, there's more! Each SAFE cabinet is equipped with a 10 ft. standardized computer-style line cord that easily wraps around an exterior mount for security and protection while on the roll. The double-door unit enables the SAFE cabinet to be opened fully, even in often narrow aisle space, and can even be removed entirely from their hinge pins, if needed.



# We've got your back!

SAFE is the only replacement battery cabinet system that does not require secondary equipment or backbreaking effort to move a fresh battery to where it is needed. This logical solution to battery replacement reduces labor cost, personnel injuries and OSHA violations. And, your used batteries can be stored safely and out of sight inside the cabinet.

# **Protect your installed base:**

# A no-fail reputation means more reorders

In the event of a battery failure your client will have the proper fully charged replacement battery on site and available for immediate installation. This prevents any negative word of mouth from a potential costly battery failure.

# Innovation, profitability and "in-your-face" potential. SAFE; A unique marketing tool

There are many ways to keep your name prominent, and in front of your customers. The top of the SAFE cabinet is covered by a heavy duty rubber work mat that can be customized in 4-color embossing with your company's logo and contact information. Plus your company's logo can also be placed on the front of the cabinet doors. This provides continual product re-enforcement and brand awareness to the people who matters the most...your customer.

# SAFE has the potential to provide you a greater ROI than any other form of advertising media.

The valuable marketing exposure SAFE offers your product is so significant that you could consider subsidizing your client's purchase of a SAFE Cabinet System in exchange for having your brand prominently displayed on their SAFE work surface and cabinet exterior doors. What better way to keep your name where you want it ... before your customer's eyes and in a positive mode!

Or, as a battery manufacturer you could leverage your position to become an installed base or facilitate a re-order by offering clients (at no charge) up to and including six batteries for every SAFE that your UPS, third party service provider or data center operator purchase.

From your name printed on the mat that covers the workspace on top of a SAFE cabinet, to your name on the cabinet door, you can be, and will be, foremost when it comes to reliability and customer satisfaction.

### SAFE; a win-win situation

With a SPS SAFE Cabinet System, your client gets a fail-safe back-up system and you get years of battery re-orders, positive company exposure and a solid performance product reputation.

# The SPS SAFE Cabinet System



Control panel and storage area



Customized work surface



Control handle and brake

# The SPS SAFE Cabinet System is the first of its kind to feature a built-in control panel to monitor the charge of the batteries it contains. This ensures that fresh batteries are always available when they're needed most. Because of this function batteries stored in a SAFE Cabinet System are more reliable than those stored any other way.

The SAFE Cabinet System can be used as a rolling workstation, because it contains everything needed to swap a failed battery out with a fresh one. The top of a SAFE cabinet has a removable and washable non-slip heavy duty mat on the work surface. This mat may be customized with logos or designs of the customer's choosing. This concept can be leveraged for co-op advertising dollar offset.

Another feature of the SAFE Cabinet System is the convenient control handle and hand brake located on the right side. This handle allows users to easily direct the cabinet to the area where fresh batteries are needed, moving the entire unit rather than one battery at a time. The braking device allows for seamless navigation and control in even the most difficult site locations. Parking the cart is effortless, simply come to a full stop and lock! These features will help reduce labor costs overall, as well as injuries and OSHA violations resulting from lifting heavy batteries and or run away battery carts.

Simply stated – The SPS SAFE Cabinet System is a sound, sensible, solidly-safe solution to battery back-up reliability, always!

# 12 Volt VRLA UPS Battery Capacity

15 Min. Rate WPC to 1.67	Maximum No. of Batteries	Total System Weight* Batteries Installed
100 Watt	12	412
150 Watt	10	430
200 Watt	10	560
300 Watt	6	508
350 Watt	6	568
400 Watt	6	568
500 Watt	6	760
540 Watt	6	820

<sup>\*</sup> Total system weight may vary depending on battery manufacture specs

# **Features at a Glance**

Built in battery monitoring control panel guarantees fully-charged replacement batteries

Rolling work station reduces labor costs, OSHA violations and heavy lifting injuries

Control handle for steering ease

Control brake designed for easy modulation, allowing from slight drag to full stop/lock

Industrial-quality castor mounted wheels

Control handle for steering ease Washable non~slip heavy duty customized mat covers work surface located on top of cabinet

Standard computer style interface

10 ft line cord

Power on indicator built into on/off switch

AC In-line fuse

DC Charger output indicator light

Various AH batteries may be

stored in the same cabinet

Cabinet houses 6 V, 12 V and front terminal batteries

Dual front cabinet door designed to be opened in narrow aisle space (18")

Removable doors

Will operate at 120V

### **Storage cabinet contents:**

8 split battery wiring harnesses Safety Gloves Eye Protective Glasses Phillips screwdriver

### **Dimensions:**

34.5W x 16D x 37.25H (inches) 876W x 406D x 947H (mm)



# **Stationary Power Systems**

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The SPS SAFE is Red, White and Blue proud - locally manufactured in the USA. We are proud to be creating jobs and contributing to the economy, employing hardworking Americans who take pride in the products they are producing.